

“Changing the World, One Student at a Time”

## What Clients Say About Rodney Moyer, PF

*“... I was completely Satisfied! This presentation delivers what the students need to hear when starting in college!”*

**Todd Connley—November 08**  
Campus Coordinator  
Saginaw Valley State Univ, MI

*“... Wow! In one hour, Mr. Moyer summarized a semester-long career development course. Our students were engaged and excited to participate in this session! Thank You!”*

**Curt Lauinger—September 09**  
Campus Activities Director  
Western Dakota Tech, SD

*“... Your presentation was stellar! Students and staff alike thought the presentation was engaging and informational. The content enhanced our SMART Goals workshop!*

**Faye Freeman-Smith**  
Activities Coordinator  
September 08  
Heartland CC, Normal, IL

## Telephone Sales - Media Consultants

### Position Description:

Telephone Sales - Media Consultants - Bring your sales experience and your drive to an industry leader.

We are looking for Telephone sales reps to sell online to educational institutions. A great communicator, a team player with a competitive drive to succeed and excel in a sales environment, someone who enjoys a high energy environment is what we are looking for.

In this role you will be responsible for:

- Initiate sales calls, work assigned prospects, leads and self-prospects within a given timeframe, prospect new business through cold calling to qualify and close new accounts

- Discover customer needs, influence others and apply practical learning

To be successful, you should have:

- Recent experience at consistently meeting and exceeding revenue quotas
- Superb verbal and written communication skills
- Competitive nature
- High energy, results driven
- High customer orientation and self motivation
- Minimum 1 year sales experience
- Prior experience in telephone sales a plus

What extra skills are good?

- Internet search advertising sales experience
- Experience with developing comprehensive ad campaigns
- Professional affiliations and sales history in related industries and/or associations

### Success with this position could lead to:

- The Most Aggressive commission plan in the industry
- Incentive Trips and Spiff's for top sales performers
- Career growth opportunities.

Each project lasts 12 Weeks, with interns 3 - 5 hours of their time each week, often virtually. This opportunity is flexible enough to work around the schedule of your full-time studies.

## To Request Rod for This Program

(815) 712-0097—Direct Business Line

(877) 867) 8208—Direct Fax Line

getmotivated@rodneymoyer.com—Email

www.RodneyMoyer.com—Official Website

### COMMITMENT

“Doing the thing you said you would do LONG AFTER the mood in which you said it in, has left you”

### COMMITMENT

Rod Moyer, PF

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